



Giving Beats Receiving

Psychologically speaking, though, there's a much shorter, more direct path to happiness—and it's a surprisingly accessible one: giving love. Though we may not pay as much attention to this parallel emotional need, research from the field of positive psychology tells us that humans indeed have a deep, hardwired need to be the givers of love, tenderness, support, understanding, and attention.

This is according to *New York Times* best-selling author Howard Cutler, M.D., an expert on the science of human happiness who co-wrote with the Dalai Lama the classic book, *The Art of Happiness: A Handbook for Living*. Drawing on 40 years of conversations with the spiritual leader of Tibetan Buddhism, Cutler is a psychiatrist who takes a secular approach to Buddhist practices.

What Is Love, Anyway?

Love isn't a single emotion, Cutler says. Instead, it is a family of emotions and mental states that includes compassion, caring, loving-kindness, mercy, and more. All love is positive, but there are nuances. Some types can be seen as conditional, meaning, I'll love that person as long as he or she loves me back.

For example, a husband may have tremendous love for his wife and harbor only good wishes for her. But, say, the wife later cheats, and the marriage ends in divorce. All the warmth and compassion he had for her walks out the door. Conditional love isn't the most reliable or stable since it contains an implicit desire for someone to fill a certain role for you.

A more dependable type of love is compassionate love, according to research from Illinois State University. This is a universal type of love and caring that is not predicated on identifying the person



with a particular role in your life. It is more encompassing and can be experienced for family, friends, peripheral ties, and all of humanity.

A central feature in many religious traditions, compassionate love is an attitude toward others—either close others or strangers. It is rooted in feelings, cognitions, and behaviors that are focused on caring, concern, tenderness, and an orientation toward supporting, helping, and understanding others, particularly when the others are perceived to be suffering or in need.¹

And giving away love is good for your overall health and well-being. In the Harvard Study of Adult Development, which followed Harvard undergraduate males for almost 80 years, the study found that love is a key ingredient to a happy and satisfied life. It wasn't about money or power, but significant relationships and connections appeared to be very important in one's happiness and life satisfaction. The study also found that close relationships serve as a protective factor against stress as well as mental and physical decline.

Give Love to Get Love

The road to happiness through giving love needn't be convoluted.

When you choose to show someone compassionate love—that love comes back to you in the form of trust, respect, loyalty, and more. It can be a small gesture to make your partner or friend feel appreciated, practicing loving-kindness meditation, or just taking time out of your schedule to show up for someone on an occasion big or small.

Giving love is not about grand, showy gestures. It doesn't take a lot of time, effort, or money to offer another person compassionate love and affection. However, if you want to live a life that is surrounded by love, you have to invest love in others.

Cultivate Compassion

So, how can you increase your ability to show compassion for ourselves and others? Luckily, there are a host of things each of us can do to turn the emphasis to giving love. Cutler offers techniques and exercises in his “Art of Happiness” six-week personal training courses, executive coaching sessions, and corporate workshops, Cutler teaches simple activities and exercises that are secular in nature but drawn from Buddhist principles.

Take a few minutes to try some of the exercises. You may soon feel the effects for yourself.



Loving-Kindness Meditation

One very popular form of meditation is *loving-kindness meditation*, a traditional, centuries-old practice also known as love and compassion meditation or, per the original term, *metta* meditation. In this kind of practice, meditators focus on sending wishes of love, well-being, gratitude, and compassion out into the world.

Sit comfortably, with your eyes gently closed or slightly open, and take three deep breaths. Feel your body relax.

- 1 For a few moments, focus on your hopes and aspirations, recognizing the underlying fundamental yearning for happiness. "Here, we are not defining happiness as a transient positive mood, but a profound, pervasive sense of well-being, fulfillment, and freedom from pain and sorrow," Cutler says.
- 2 Let two or three short phrases or wishes arise from your heart and mind. Some examples: May I be healthy. May I be well and happy. May I live with ease. Silently repeat them for a couple of minutes while feeling your desire for them to come true. If your mind wanders, gently return your attention to the phrases.
- 3 Next, focus on a loved friend or family member. Visualize this person there before you and silently say his or her name as you try to feel this person's presence. Recall that, like yourself, this person wants to be happy and not to suffer. For a few minutes, direct your phrases toward that person: May you be healthy. May you be well and happy. May you live with ease. Adapt the phrases to fit their situation.
- 4 Think of a neutral stranger or acquaintance that you don't know well and neither like nor dislike—maybe a worker you see at the grocery store or a colleague you don't work closely with. Even if you don't know his or her name, visualize that person and try to sense his or her presence. Connect with a shared aspiration for happiness and freedom from suffering. Then direct your phrases of love and compassion toward the stranger.
- 5 Think of an adversary, someone who has annoyed you or harmed you in some way. Visualize the person clearly in front of you. Try to cultivate an awareness that this person is no different from the loved one or stranger, in that they also want to be happy and free of suffering. Extend your phrases to this person.
- 6 Direct your phrases of love to the world. Visualize a white light expanding from your heart spreading to permeate the bodies and minds of all people and creatures living on Earth, known and unknown, in the air and in the water, eliminating their distress and endowing them with well-being. Open your eyes and carry these feelings with you in your daily interactions.



15 Circles Exercise

This exercise cultivates compassion and forgiveness. Think of someone you know well and have some kind of grudge against, maybe a family member or former romantic partner. Draw a circle on a sheet of paper and write a few words in it describing your grudge.



Next, draw 15 more circles on the same paper. Fill each one with a word or phrase about something you could be grateful to that person for. Although you may not immediately feel grateful, use your creativity to think of some benefits to you that arose out of the situation. You can try asking yourself a few questions:

- Did I learn something from this person that I wouldn't have otherwise?
- Did I meet anyone through the experience who became part of my life?
- Did this person help open any doors in my life?
- Would I have missed out on an opportunity if not for this person?

Fill as many circles as you can, even if you can't fill them all. The exercise is not meant to excuse or minimize what you're angry about. The purpose is to look at the person's entire effect on your life, not just the negative, "and in the process, diminish the grudge as your perspective widens to authentically include this gratitude," Cutler says. You may not end up loving the object of your grudge, but the gratitude produced will open up your heart.

A Simple Act of Gratitude

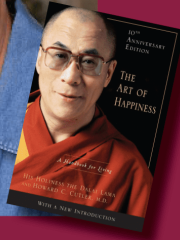
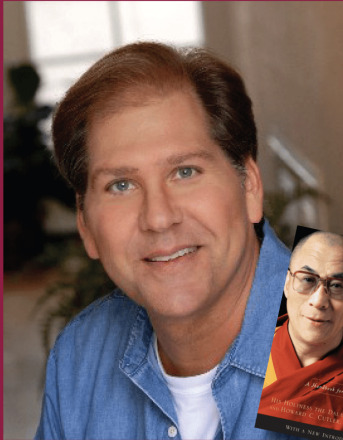
When was the last time you wrote a letter to your partner, friend, or family member? This simple act of gratitude can help reconnect you to a loved one. Moreover, practicing gratitude is one of the easiest, most effective ways to increase overall happiness, Cutler says.

Think of someone that you feel gratitude toward but have never properly thanked. Write a detailed letter to the person, explaining what they did that you appreciated and how specifically it made you feel. The next step is to make an appointment to see that person and read the letter aloud. This may feel awkward for some, but those who push themselves to do it will find it very powerful.

"This exercise often elicits intense positive experiences, which some people may find transformative—and the effects have been shown to last a long time," Cutler says. Even writing the letter without sharing it can be a positive experience.

Remember to start slowly. You may find that what you get back can be very fulfilling, and even that the supply of love you have is endless. The truth is, the more love you give, the more love is given to you and that you have to give to others.

¹ Fehr, Beverley, Sprecher, Susan, "Enhancement of Mood and Self-Esteem as A Result of Giving and Receiving Compassionate Love," Illinois State University, 2006



About Howard C. Cutler

Howard C. Cutler, MD, is a psychiatrist, *New York Times* best-selling author, and leading expert on the science of human happiness. He is coauthor with the Dalai Lama of the internationally best-selling series *The Art of Happiness*.

Dedicated to helping people find happier, more rewarding lives, Dr. Cutler works with individuals privately and has given presentations on happiness throughout the U.S. and abroad. He has been interviewed on hundreds of radio and television programs, and featured in magazines and newspapers, including *Time*, *O-The Oprah Magazine*, and *Psychology Today*.

Dr. Cutler holds degrees in art and zoology and a medical degree from the University of Arizona College of Medicine in Tucson. He lives in Scottsdale, Arizona.