

*Please note: This is a transcription so there may be slight grammatical errors.*

Jon Meyer:

CAPTRUST outpaces its peers in so many ways and technology is no exception.

Over the past few years, we have evolved to be a world-class technology organization. So not only are we able to invest into key infrastructure technologies, like our network and server redundancy, but we're able to invest into critical components that allow us to differentiate ourselves from our competitors. So for example, we invest a tremendous amount of money every year in our business continuity and disaster recovery capabilities, which is really about making sure that people know what to do in an emergency and have a place that they can go to work. We've made it possible for every employee to work anywhere. So as long as they have power and an internet connection, they can go about doing their business without interruption. This past year, we had a major electrical issue that affected our headquarters building that caused us to need to leave the building for a whole week.

But because we had a robust business continuity plan and a disaster recovery facility, our remote offices and our colleagues did not miss a beat and our clients did not know that we had had such a major interruption to our business. In boardrooms across America, cyber risk is one of the hottest topics that every board has to address. In every area of cybersecurity we are looking to go above and beyond what is asked by our regulators to do the right thing for our clients every day. We have tooling that examines every server, every switch, and every workstation on almost a daily basis to make sure that our client's data is secure.

In addition to that network monitoring, every year we complete a rigorous security risk assessment looking very carefully at six distinct areas of practice and over 300 measures that make up an overall security score for our firm. They consistently rate us as among the highest performing capital markets firms that they do business with. And we continue to make steps to make it even more secure. At CAPTRUST our ability to reinvest in our business, I think is unparalleled in the industry. We are making investments every day that are changing the game for how we operate innovation and evolution of technology within financial services. There is no shortcut, we want to have world-class technology solutions that are going to be secure and are going to drive value for our clients and colleagues.

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