

Please note: This is a transcription so there may be slight grammatical errors.

Fielding Miller:

Hello, my name is Fielding Miller. Now the CEO and co-founder of CAPTRUST. I wanted you to know that you have my personal commitment and the commitment of everyone here at CAPTRUST. There's a few things I would like you to know about CAPTRUST. First, we are a mission-led firm. And what that means is that we're dedicated to a common mission throughout the company. Our mission is to enrich the lives of our clients, colleagues, and communities through sound advice, integrity, and a commitment to service beyond expectation. Now, I'm sure you're familiar with mission statements, but ours is a little different. And let me explain why. First of all, we put our clients, you, and our colleagues and our communities on even stead. And what I mean by that is this, nothing happens here at CAPTRUST, unless we have clients and we take good care of them.

But if we get great clients like you, and we don't take care of our colleagues, you're not going to get good results or service. If we're successful at having great clients like you and having great colleagues to take care of you, we can take that success and we can reinvest it back in our communities to those that are really in need. The second thing I would like you to know about CAPTRUST is that we are a company that's committed to employee ownership. This should be important to you because if the people that are serving you are owners in this company, and the only way we can survive as a business is if we keep you happy, then you know whenever you call, or whenever you need something, you're talking to somebody that's fully aligned with you and committed to helping you reach your goals.

The third thing I would like you to know is we're always committed to investing in the future to ensure we have the right tools, the right technologies, and the right services. And the way we do that is we reinvest half of our profits every year back in the business. I'd like to invite you to visit our website captrust.com so you can learn more about our people, and our resources, and our services, and all the ways that we're reinvesting back in our communities. So in closing, I just want to welcome you to the CAPTRUST family, and let you know that we hope to be serving you for many, many years to come. Thank you.

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